

# Product Authentication Certicom AMS

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# Certicom Asset Management System

## A Proven Solution

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- Installed at ASE, Amkor, UTAC & STATS among others
- Current customers include:
  - One of the largest multi-national semiconductor manufacturers
  - One of the largest multi-national fabless semiconductor companies
  - A number of premiere device / semiconductor manufacturers
    - Names protected by NDA

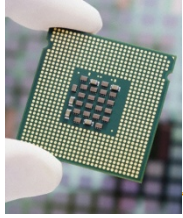


# Certicom Asset Management System IDM and Fabless Customer Benefits

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## Benefits:

- ✓ Reduced engineering development costs
- ✓ Lower manufacturing costs
- ✓ Improved time-to-yield
- ✓ Product revenue protection (gray mkts)
- ✓ Enables after-market business models
- ✓ Brand protection



# What is the Certicom Asset Management System?

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- AMS is a unique enterprise class solution that combines embedded Silicon IP (SIP) and advanced hardware and software cryptography integrated into secure ease-of-use IT infrastructure appliances
- AMS system is composed of –
  - **Platform Products:**
    - *Asset Control Core* (SIP)
    - Cryptographic Acceleration Options (SIP)
    - *AMS Controller* – management console appliance co-located in customer's corporate data center
    - *AMS Tester Agent* – Secure agent that resides on ATE(s) at the customer site or an OSAT
  - **AMS Appliance Service Modules:** AMS DieMax™, AMS KeyInject™, AMS ChipActivate™, and AMS SysActivate™

# Certicom Asset Management System (AMS) Value Centers

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## ➤ Corporate

- ✓ **AMS DieMax** – Analysts are estimating that \$100B of electronic equipment is composed of counterfeit, cloned, or over-production devices
- ✓ The future damage via the inadvertent development of competitors through off-shore manufacturing relationships is not well understood, but is perceived to be significant to companies in N. America, Europe, and Japan
- ✓ The price erosion caused by grey markets may be eliminated with AMS DieMax when used to implement anti-counterfeiting, anti-cloning, and IP protection features
- ✓ The corporate brand image is protected from poor quality and reliability associated with counterfeit or cloned devices
- ✓ The cost savings due to support for RMA support of non-genuine devices is eliminated
- ✓ Recycling of used parts as new devices by crooked channels is eliminated
- ✓ Customers have the ability to validate genuine products and platforms that have been delivered unmodified after leaving the factory
- ✓ Lost revenue due to grey market activity is recaptured, support costs are reduced, the corporate brand is protected, and gross margins encounter reduced pressure

# Certicom Asset Management System (AMS) Value Centers

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## ➤ **Product Development**

- ✓ **AMS ChipActivate** - Feature activation module enables a single chip to be configured in post production with multiple feature sets. This reduces engineering costs associate with masks, chip design and layout, verification, debug, and testing/qualification

## ➤ **Manufacturing**

- ✓ **AMS DieMax** – Secure and timely reporting of manufacturing (yield) data for work-in-process translates into rapid Time-to-Yield
- ✓ Sensitive technology information is protected throughout the global supply chain protecting against undesired technology transfer (technology leaks)
- ✓ Testing may rapidly be optimized based on targeted manufacturing results
- ✓ Die tracking and tracing for RMA troubleshooting and failure analysis
- ✓ **AMS ChipActivate** – reduction in SKUs with soft SKU'ing, the ability to configure one physical SKU in post-production in support of Just-In-Time manufacturing or Kanban operations
- ✓ Reduced cost of forecasted mix errors and their impact on corporate working capital, inventory obsolescence risk, carrying costs, and inventory price reductions

# Certicom Asset Management System (AMS) Value Centers

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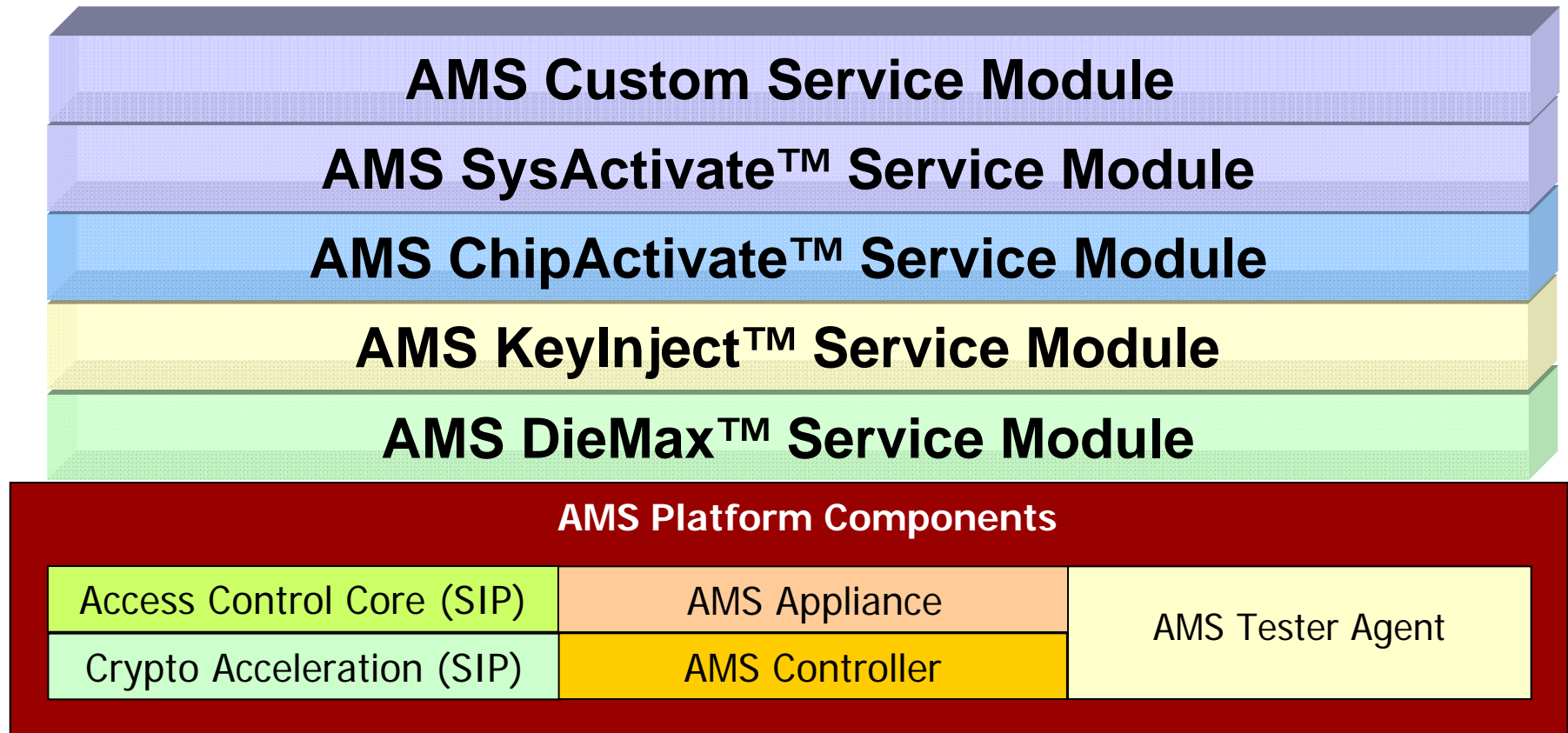
## ➤ Manufacturing (continued)

- ✓ **AMS KeyInject** – Secure key management protecting against liabilities associated with liquidated damages, the amount owed to the key licensor in the case of exposing a key to a protected key to a third party (up to \$8M for HDCP keys)
- ✓ Automated and secure distribution of protected and/or sensitive data throughout the global supply chain over the internet
- ✓ Tracking and management of sensitive data such as protected keys for business processes and operations; KeyInject assures that no unique keys are programmed into more than a single device; inadvertently unused keys are identified, re-inventoried, and available for use
- ✓ Sensitive Key information such as HDCP Keys may be transported from the licensor to the key licensee using Certicom's eCourier™ (endorsed by DCP LLC for electronic distribution of HDCP keys)

## ➤ Marketing

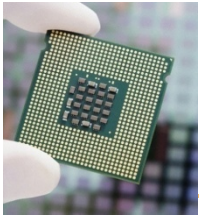
- ✓ **AMS ChipActivate / SysActivate** – Improved forecasting accuracy and delivery times to customer change orders and reduced incidence of customer allocation exercises
- ✓ More timely response to changes in market and product requirements and extended product life cycles mean increased customer satisfaction and increased market share
- ✓ Increased market share and new revenue opportunities may be captured by selling base features at a low cost and up-selling after-market features at a premium price

# Certicom Asset Management System

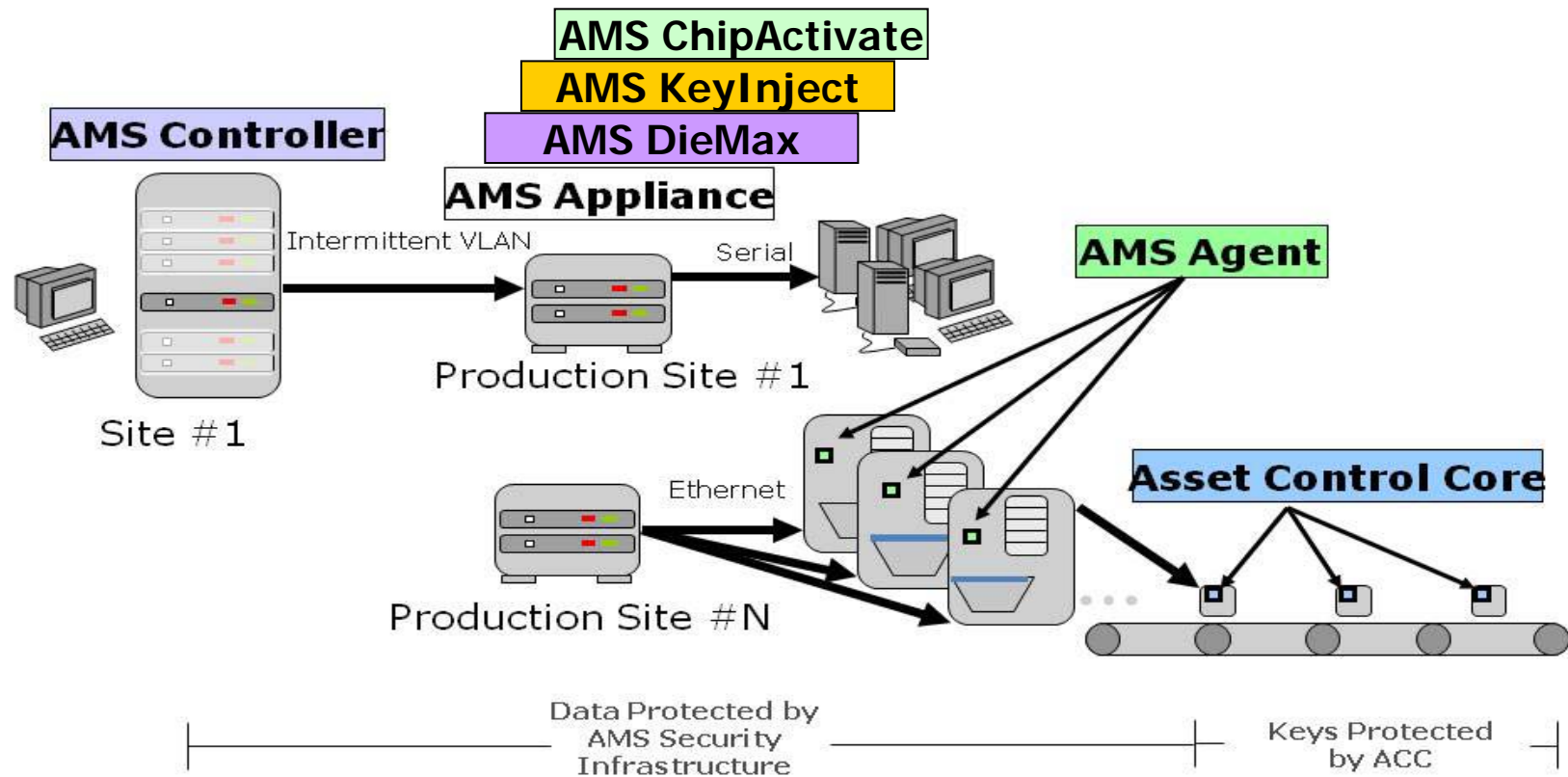


AMS is composed of modular components that are integrated specific to the customer's requirements



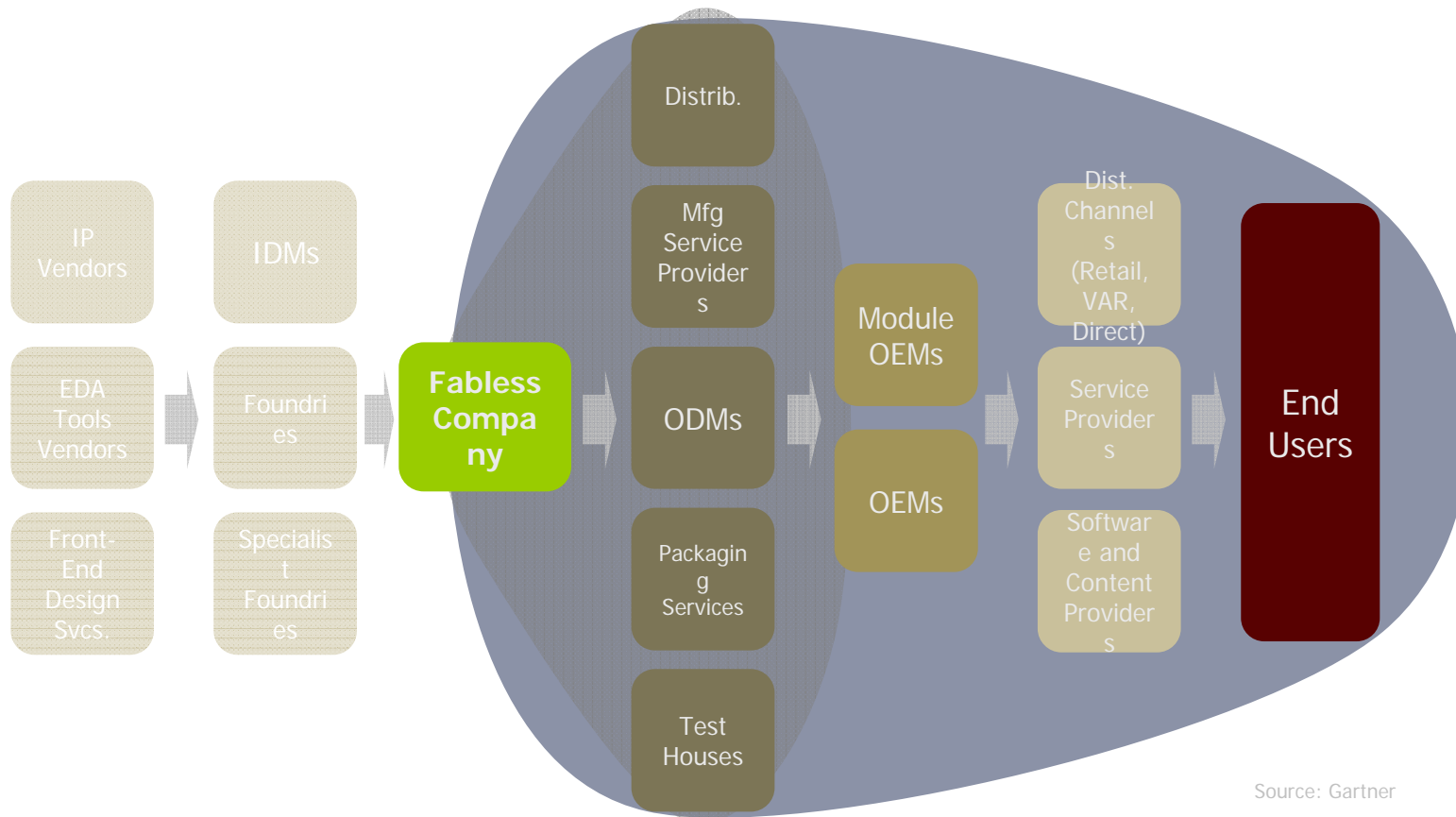


# Certicom AMS Topology



# Certicom Silicon Asset Management

Expand your influence within the Semiconductor Value Chain

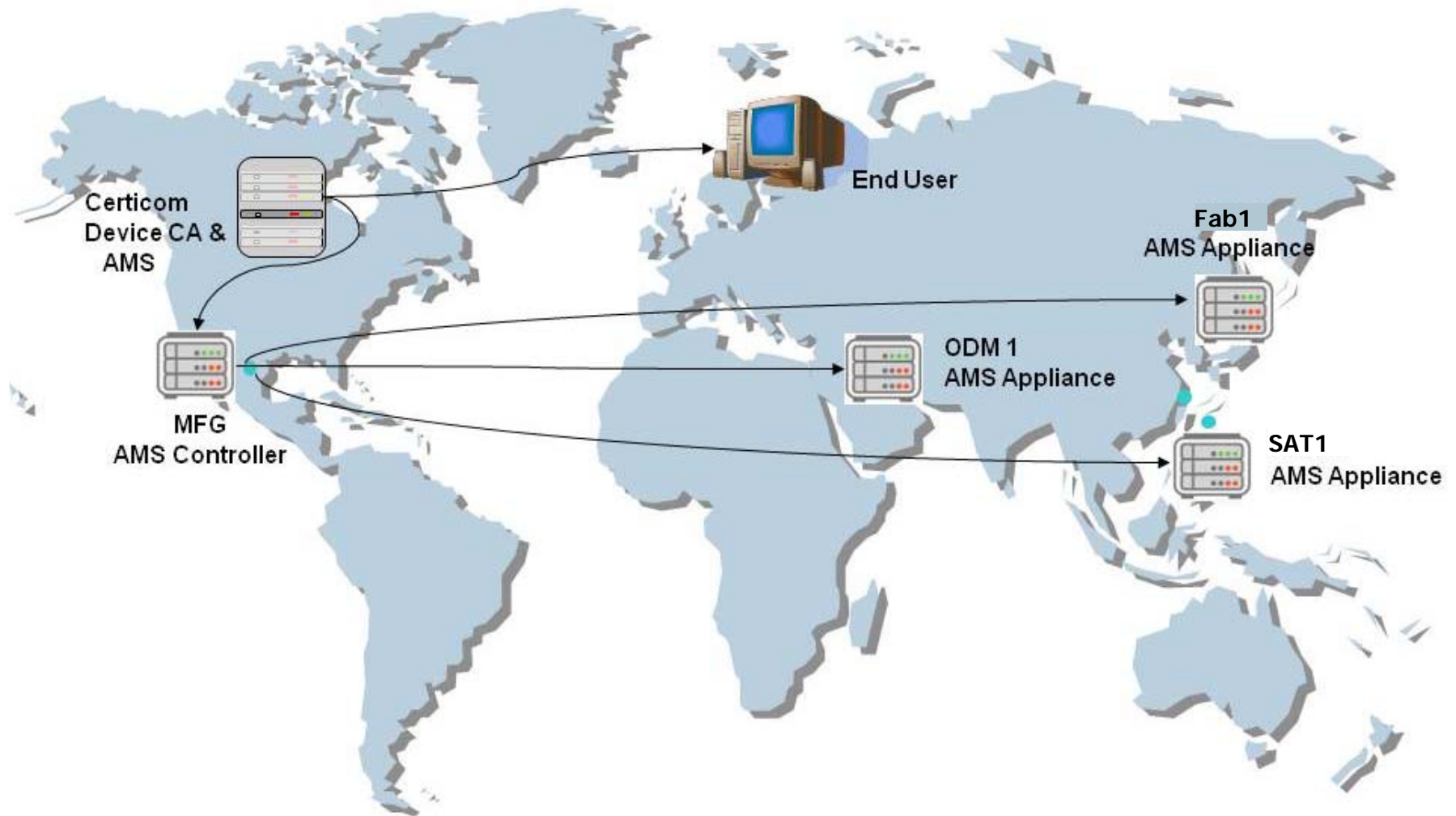


Gain vision and control throughout your outsourced manufacturing environment

# Certicom AMS Deployed

## Secure Control - Anywhere

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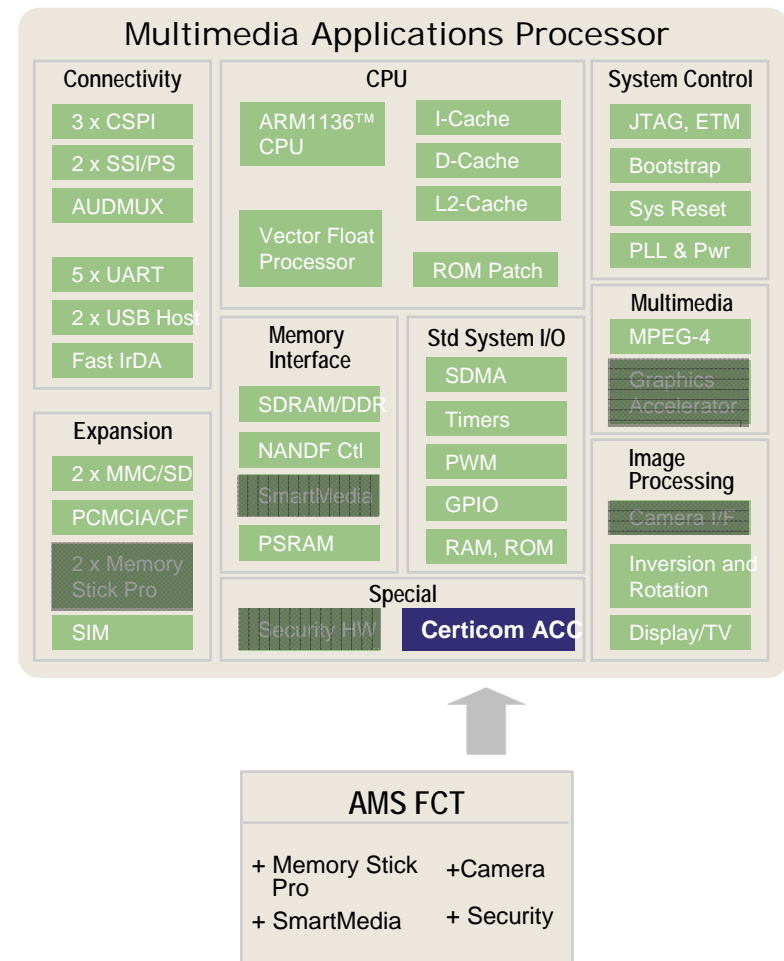
# AMS Controller/AMS Appliance

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# AMS Platform Silicon IP – Asset Control Core

- Certicom Asset Control Core (ACC)
  - The chip endpoint for AMS
  - Control chip configuration, fuse blowing, NVM access
  - Enable/Disable/Re-enable chip features
  - Extends trust to firmware
  - Ultimate protection during communication
  - **Key once, manage the entire chip lifecycle!**



# AMS Now More Than Ever...

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- ✓ To reduce development costs
- ✓ To reduce operating costs
- ✓ To protect against counterfeiting
- ✓ To protect against technology transfer
- ✓ To create new revenue opportunities
- ✓ To gain a competitive edge and increase market share
- ✓ To protect corporate branding